



DENNIS J. WIENS (B), CCIM

Managing Director, Investment Services



Newmark Grubb CBI
1000 Bishop Street, Suite 909
Honolulu, HI 96813
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T 808.441.0536
Independently owned and operated

Areas of Specialization

- ♦ Industrial Sales and Leasing

Achievements

- ♦ Licensed Real Estate Person: State of Hawaii
- ♦ Certified Commercial Investment Member (CCIM)

Professional Background

Current Responsibilities:

Dennis Wiens serves as Managing Director of Newmark Grubb CBI (formerly Grubb & Ellis), while also providing advisory and brokerage services to clients in the investment services department. He has been a consistent top performer for the company.

Career Summary:

Wiens began his career in commercial real estate in 1988, gaining vast experience in sales, leasing, and property management in office, retail, and industrial properties.

Prior to Grubb & Ellis, Wiens was President and Principal Broker of Landmark Commercial, and Brokerage Division Manager for Koll Asia Pacific. In these roles, he has completed hundreds of purchase and lease transactions as either a seller, buyer, tenant or landlord representative.

Major Local and National Clients Represented:

- | | |
|------------------------------------|--------------------------|
| ♦ Bridgestone/Firestone | ♦ Pflueger Honda |
| ♦ United Parcel Service (UPS) | ♦ Crown Pacific |
| ♦ International Paper (now XPEDX) | ♦ Bank of Hawaii |
| ♦ HI State Dept. of Transportation | ♦ Common Wealth REIT |
| ♦ Castle & Cooke Properties | ♦ Aloha Petroleum |
| ♦ The Queen Emma Foundation | ♦ W.W. Grainger |
| ♦ Tesoro | ♦ Weston Solutions |
| ♦ A & B Properties, Inc. | ♦ Actus Lend Lease |
| ♦ Big Brothers Big Sisters | ♦ Pegasus Group |
| ♦ GE Supply | ♦ Burger King |
| ♦ Graybar Electric | ♦ Fowler Acquisitions |
| ♦ YMCA | ♦ KFC |
| ♦ Tyco Telecommunications | ♦ Trane (Ingersoll Rand) |
| ♦ Cal Fed Bank | |

Professional Affiliations (Past & Present):

- ♦ Honolulu Board of Realtors - Commercial Real Estate Task Force
- ♦ Hawaii Association of Realtors - Strategic Planning Committee
- ♦ CCIM (Certified Commercial Investment Member) Board of Directors (Hawaii)
- ♦ ICSC (International Council of Shopping Centers)
- ♦ Building Industry Association
- ♦ Honolulu Japanese Chamber of Commerce
- ♦ NAIOP (National Association of Industrial & Office Properties)
- ♦ Hawaii Developers' Council
- ♦ Hawaii Economic Association
- ♦ Hawaii Food Industry Association