



## ROD SUGAI (S)

**Vice President, Investment –  
Industrial Services Group**



Newmark Grubb CBI  
1000 Bishop Street, Suite 909  
Honolulu, HI 96813  
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T 808.441.0516  
Independently owned and operated

### **Areas of Specialization**

- ♦ Investment-Industrial Sales and Leasing

### **Professional Background**

Prior to joining Newmark Grubb, Rod was a small business entrepreneur in the hospitality and retail sector. Negotiating leases as a tenant with major landowners as well as being a lessor has given him a unique and invaluable perspective into the commercial real estate business. Rod's experience encompasses commercial, industrial, office, retail, multi-tenant apartments, land and investment properties in both sales and leasing. Over the past several years Rod has been involved in commercial real estate transactions in excess of \$100 million dollars. Consistently ranked among Newmark Grubb Hawaii's top three producers.

### **Investment and Industrial Services Group:**

Rod Sugai serves as an investment and industrial specialist with Newmark Grubb whose area of focus is commercial property investments and warehouse leasing.

### **Major Clients Represented:**

- ♦ Fleenor Paper Company
- ♦ Associated Steel Workers
- ♦ Bargreen-Ellingson
- ♦ Bank of Hawaii Trust Department
- ♦ Fowler Property Acquisitions
- ♦ GECH Holdings
- ♦ W.W. Grainger, Inc.
- ♦ Hakuyosha International Inc.
- ♦ Inger-Soll Rand
- ♦ Queen Emma Foundation
- ♦ First Hawaiian Bank
- ♦ TSA International
- ♦ Voit Development Partners
- ♦ Waterhouse Properties

### **Professional Affiliations (Past & Present):**

- ♦ National Association of Industrial & Office Properties
- ♦ Central YMCA (Honolulu)
- ♦ Honolulu Japanese Chamber of Commerce
- ♦ Hawaii Restaurant Association
- ♦ National Association of Catering Executives