



VANESSA KOP (B)

Managing Director



Newmark Grubb CBI
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 Independently owned and operated

Areas of Specialization

- ♦ Retail Sales and Leasing

Real Estate Experience

- ♦ 10 years

Professional Organizations

- ♦ HKBAH – Hong Kong Business Association of Hawaii 2008-2011 – Board of Director
- ♦ ICSC- International Council of Shopping Centers Member
- ♦ Filipino Chamber of Commerce - Board of Director 2009-2012; Membership & Fundraising Chair 2010-2011
- ♦ HAR- Hawaii Restaurants Association
- ♦ East West Center Foundation
- ♦ NAIOP – Commercial Real Estate Development Association - Member and Golf Committee
- ♦ PFA – Punahou Faculty Association – Volunteer
- ♦ Manoa Valley Tennis Coach

Professional Background

Vanessa Kop is the Managing Director of Grubb & Ellis/CBI. She is a sales, leasing and investment specialist and has successfully represented landlord and tenants in closing transactions in a seamless and timely manner.

Vanessa has vast retail and sales experience from her early years working with her family's hardware and lamination business. She negotiated sales contract at an early age and assisted in presentation of various business services. With her multicultural background, she has strong public relations and customer service skills. She is fluent in Mandarin Chinese, Fukienese, Filipino, Taiwanese and English. Through this, she was able to work with foreign clients and assist with EB-5 and E-2 visas.

Vanessa's ultimate goal is to insure that the property she is representing is kept at a high level of occupancy, achieve the best rent in accordance with the market and secure the most financially qualified and professional operators. As a tenant representative, she works closely with clients to provide them with knowledge and market data to make the best real estate decisions.

Partial Client List:

- ♦ Panya Group, Inc.
- ♦ Carquest
- ♦ Remington College Building
- ♦ Papa Johns Pizza
- ♦ Stone Grill
- ♦ Gourmet Express
- ♦ Blue Hawaii, LLC
- ♦ Pipe Dreams
- ♦ Don Marco Spa & Salon
- ♦ Vit's Hawaiian Steak & Seafood
- ♦ Hazuki
- ♦ City Square Shopping Center
- ♦ Carl's Jr.
- ♦ Fowler Property Acquisitions
- ♦ Waikiki Resort Hotel
- ♦ Koa Pancake House
- ♦ Pacific Marina Inn
- ♦ Pearl City Florist
- ♦ Blue Hawaii Lifestyle Café
- ♦ Likelike Plaza
- ♦ Hee Hing Plaza
- ♦ eCosway
- ♦ Tropic Rush
- ♦ Zenshu
- ♦ Yogen Fruz
- ♦ Ganir and Company Pacific Rim Services
- ♦ The Hale Waikiki
- ♦ Castle and Cooke Mililani Tech Building
- ♦ The Corner Kitchen
- ♦ Victoria Inn
- ♦ JJ Bakery California
- ♦ Souvaly Restaurant
- ♦ Red House Restaurant
- ♦ US Med Urgent Care
- ♦ Baker & Butcher